



2025 NAEDC Agenda

Tuesday 4/22:

5:00 - Welcome Reception at Hotel

Wednesday 4/23:

8:00 – Welcome and Introductions

8:10 – Working title “Concessions at Airports”

Speaker: Mark Fletcher, Director of Business Development, Paradies

Moderator:

8:40 – Working title “Economic Impacts of AAM”

Speaker: Naashom Marx, Program Director, Advanced Air Mobility, Woolpert

Moderator:

9:40 – Coffee Break

10:00 – Working Title “ Real Estate Development Updates (163 to 743)”

Speaker: Barbie Schalmo, Associate Director, Planning. C&S Companies

Speaker: Steven Osit, Partner, Kaplan Kirsch

Moderator: Kelly Everett, Business Development Manager, C&S Companies

11:00 – “Localizing your Concession Program: A Case Study”

Speaker: Pete Fullerton, Deputy Director – Properties & Commercial Development, MCI

Moderator:

12:00 – Lunch

12:45 – Working title “ Workforce Alternative Benefits” – Panel

Speaker: Matthew Heil, Deputy Aviation Director, PHX

Speaker: Ben Shertzer, Wildlife Administrator, PIT

Moderator:

1:45 – Working Title “In-housing the FBO”

Speaker: Doug Faour, Director of Aviation, Macon-Bibb Consolidated Government

Moderator: Blake Roy, Operations Manager, Capital Region International Airport

2:45 – Snack Break

3:00 – “Is An Air Show Right for Your Airport?” - Panel

Speaker: Herb Gillen, Herb Gillen Airshows

Speaker: Kevin Walsh, Air Show Air & Ground Operations Specialist

Moderator: Chris Pollock, Columbus Regional Airport Authority

4:00 – Working Title “Dynamic Pricing for Parking”

Speaker: Allan Darring, SP+

Moderator: Elizabeth Connolly, SP+

5:00: First Day Wrap Up!

Thursday 4/24:

8:00 - “ Airport Sponsored Frequent Flyer Lounges”

Speaker: Rachel Barth, Director of Air Service Development & Strategic Marketing, LNK

Moderator: Ryan Bauer, Airport Development Manager, FTW

9:00 – Coffee Break

9:30 – Working Title “ Compatible Use – Rethinking Agricultural Agreements”

Speaker: Danny Adams, Airport Director, St. Louis Regional Airport

Moderator:

10:30 – Working Title “Making the Switch: Leaded to Unleaded”

Speaker: Robert Emmett, Vitol

Moderator:

11:15 – Working Title “Benefits of a Part 91 Operation”

Speaker: Marc Miller,

Moderator:

12:00 – Conference Close

Please note this is a draft agenda and is subject to change