



How DLH Leveraged (New) Federal Funding To Drive Additional Airport Revenue

Infrastructure Investment and Jobs Act (IIJA)
Airport Infrastructure Grants (AIG)

Quick Fun Facts about Duluth

- 1. Farthest Inland Port-The 4th Coast
- 2. Largest Freshwater Port
- 3. Largest Free Walk-Through Christmas Light Display- Bentleyville USA!
- 4. Home to UMD Bulldogs (do you watch college hockey?)
- 5. Host City of Grandma's Marathon
- 6. 3 hours from Canadian boarder & 2.5 hours to Minneapolis/St.Paul



Duluth Is Beautiful..



About DLH

Basic Info

- Non-hub Primary Commercial Service Airport
- 3,300 acres
- 24/7 ATC
- Delta->MSP
- United->ORD
- Sun Country->RSW, IFP
- 2025=145,069 enplanements, 289,155 total passengers

Tenants

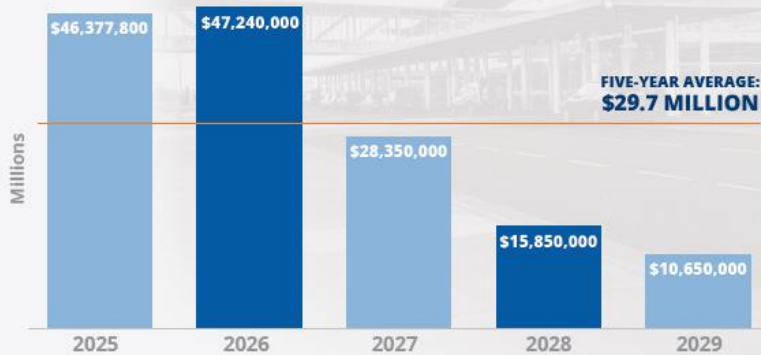
- Cirrus Aircraft
- 148th Fighter Wing MN Air National Guard
- Lake Superior College-Center for Advanced Aviation
- Lake Superior Helicopters
- Coming soon....LifeLinkIII Aero Medical

DLH Economic Impact

CONTINUED INVESTMENT

The DAA has several large capital improvement projects planned in the coming years, with funding coming from state, federal, airport, and private funding sources. Over the next five years, **the airport plans to spend nearly \$150 million on capital improvement projects.** Some of the planned investments include replacing the air traffic control tower, building a new hangar, and reconstructing the primary parallel taxiway at DLH. **These investments will average nearly \$30 million per year until 2029 and will support 317 jobs, \$24.7 million in labor income, and \$61.1 million in output each year.**

Duluth Airport Authority Capital Improvement Spending by Year (2025-2029)



The Duluth International Airport (DLH) stimulates regional business activity, generating a ripple effect of positive impacts throughout the community.

DLH, Minnesota's second-busiest commercial service airport, is a hub for aviation activity in northern Minnesota. DLH is operated by the Duluth Airport Authority (DAA), which plays a critical role in generating local employment by supporting regional aviation activity, joint civil-military operations, and all businesses located at DLH.



\$1.4B
ECONOMIC OUTPUT



4,000
JOBS



\$284.8M
LABOR INCOME

DRIVING POSITIVE CHANGE

Investments by DLH generate both local and statewide impacts, with direct and induced effects causing ripple effects throughout the economy. Activity at DLH in 2024, including general aviation and commercial visitors, had lasting impacts:

- **3,000+** jobs supported
- **\$208+** million contributed to the state's economy
- **\$1.2 billion** in annual spending from DLH operations, its business tenants, and visitors
- For every \$1 spent by businesses at DLH, another \$0.20 was spent by area households and supporting industries

Additionally, indirect and induced impacts from DLH operations contributed:

- **943** additional jobs in supporting industries
- **\$76.8 million** in labor income
- **\$233.9 million** in output to the state's economy

Annual Economic Impact for Duluth International Airport (by Impact)

Impact	Employment	Labor	Output
Direct	3,061	\$208.0M	\$1.2B
Indirect/ Induced	943	\$76.8M	\$233.9M
Total	4,004	\$284.8M	\$1.4B

*Totals may not sum due to rounding.
Source: BBER

BEYOND THE AIRPORT

The aviation sector is an economic driver, requiring collaboration with and contributions from area business partners in a variety of sectors.

- Professional Services
- Transportation
- Power Distribution
- Finance
- Manufacturing
- Refining
- Tourism
- Utilities
- Wholesale

Infrastructure Investment and Jobs Act (IIJA) Airport Infrastructure Grants (AIG)



Federal Aviation
Administration

About Jobs News

Search

Aircraft Air Traffic Airports Pilots & Airmen Data & Research Regulations Space Drones

Home

Infrastructure Investment and Jobs Act - Airport Infrastructure Grants (AIG)

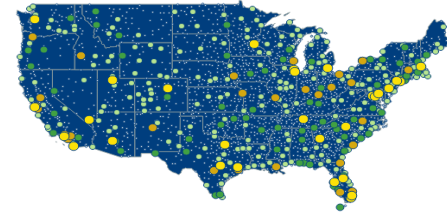
**BUILDING BETTER
AIRPORTS ACROSS AMERICA**

\$15B

Airport Infrastructure Grants

Funding (FY22-FY26)

Total Allocations	\$14,449,456,000
Awarded FY22-25	\$7,463,194,891
Announced FY26	\$673,707,666
Reallocated*	\$54,157,299
Amount Available	\$6,258,396,144



* Announced projects have received congressional approval and will be awarded a grant once all statutory and administrative requirements are finalized.
 * AIG funds not awarded after four years are required by law to be reallocated to the FCT and AFR competitive grant programs. Airport sponsors had until September 30, 2025 to request and complete the process to receive a grant award using FY2022 funds before it was reallocated.
 * The amount available may be higher or lower if funds are transferred between airports, a project was cancelled, or project costs are more or less than expected.
 * The awarded data is current as of October 1, 2025.

Click to show/hide filters

Filters

Year Awarded/Announced

State

City

Airport Name (ID)

Hub - Role Description

Click to reset filters

Selected Filters
 Year Awarded/Announced: FY22-FY26
 State: Multiple
 City: Multiple
 Airport: Multiple
 Airport ID: Multiple
 Hub-Role Description: Multiple

<https://www.faa.gov/ijja/airport-infrastructure>

Airport Infrastructure Grants

Duluth International (DLH)

Duluth, Minnesota

Total Allocations	\$8,129,513
Awarded FY22-25	\$5,868,180
Announced FY26	\$0
Reallocated*	\$0
Amount Available	\$2,261,333

Announced projects have received congressional approval and will be awarded a grant once all statutory and administrative requirements are finalized.

Project Description	Amount
Conduct/Update Airport Drainage Study	\$106,096
Construct Taxiway	\$707,702
Construct/Expand Hangar	\$2,962,440
Construct/Expand Snow Removal Equipment Building	\$210,099
Construct/Modify/Improve/Rehabilitate Hangar	\$1,881,843

Funding (FY22-FY26)

Total Allocations	\$8,851,513
Awarded FY22-25	\$6,453,180
Announced FY26	\$0
Reallocated*	\$0
Amount Available	\$2,398,333

Q-U47. Can IJJA AIG Allocated funds be used on sponsor-owned revenue producing aeronautical support facilities such as fuel farms and hangars? ^

Revenue-producing aeronautical support facilities are defined under 49 U.S.C. §47102(24) as “fuel farms, hangar buildings, self-service credit card aeronautical fueling systems, airplane wash racks, major rehabilitation of a hangar owned by a sponsor, or other aeronautical support facilities that the Secretary determines will **increase the revenue producing ability of the airport.**” These types of projects may be funded under AIG at any airport, regardless of size. The AIP statutory “airside needs” test (49 U.S.C. §47110(h)) is not applicable to IJJA projects.

Hangar Projects

Hangar construction and major rehabilitation are generally eligible under IJJA. An airport sponsor may issue a Request for Proposal (RFP) in a competitive offering for all qualified parties to compete for the right to be an on-airport service provider from an AIG-funded hangar. If the sponsor chooses to use an RFP process to select a Fixed Based Operator or other aeronautical service provider, the RFP process must be reasonable and equitable, and the sponsor is encouraged to consider this process each time a new applicant is considered for use of the hangar over the useful life of the facility. However, a sponsor may exclude an incumbent on-airport service provider from responding to an RFP by eliminating the provider from eligibility for the RFP based on the sponsor’s desire to increase competition in airport services, in line with [FAA Order 5190.6b](#). Airport sponsors should remember that leasing arrangements for all hangars must comply with 49 U.S.C. §47107 and the Airport Sponsor Assurances.

Q-09. What is the period of availability for FAA to obligate AIG funds? ^

Approximately \$2.91 billion (approximately \$2.89 billion of AIG Allocated funds and \$20 million FCT Competitive funds) is available annually starting fiscal year (FY) 2022 through FY 2026. AIG funds that remain unobligated at the end fourth FY of their availability will be recovered and made available for competitive AFR grants in the fifth year. See Q-F3.

FY funds are first made available:	Funds must be obligated (under grant) by*:	Any unobligated funds must be obligated (under grant) as competitive grants in:
2022	September 30, 2025	FY 2026
2023	September 30, 2026	FY 2027
2024	September 30, 2027	FY 2028
2025	September 30, 2028	FY 2029
2026	September 30, 2029	FY 2030

*In order to meet the September 30th obligation deadline, the FAA has established the following annual deadlines:

- May 1 – Deadline to notify FAA of your intent to use AIG funds in their fourth year of availability (e.g. FY2023, May 1, 2026 notification).
- June 30 – Sponsors must submit an application, based on bids, to the FAA for AIG projects that would use AIG funds in their fourth year of availability.
- After June 30 – During the last quarter of the FY, FAA will complete all obligations of AIG funds in their fourth year of availability and start the process of moving these unused AIG funds into the competitive programs (FCT and AFR) per the law. This includes issuing Notices of Intent to Fund for these discretionary programs.

Airport Infrastructure Grants

Funding (FY22-FY26)

Total Allocations	\$8,851,513
Awarded FY22-25	\$6,453,180
Announced FY26	\$0
Reallocated*	\$0
Amount Available	\$2,398,333



Nonhub
 Nonprimary

Nonprimary = Nonprimary Airports

* Announced projects have received congressional approval and will be awarded a grant once all statutory and administrative requirements are finalized.
 * AIG funds not awarded after four years are required by law to be reallocated to the FCT and AFR competitive grant programs. Airport sponsors had until September 30, 2025 to request and complete the process to receive a grant award using FY2022 funds before it was reallocated.
 * The amount available may be higher or lower if funds are transferred between airports, a project was cancelled, or project costs are more or less than expected.
 * The awarded data is current as of October 1, 2025.

Click to show/hide filters ✕

Filters

Year Awarded/Announced

State

City

Airport Name (ID)

Hub - Role Description

Click to reset filters ↻

Selected Filters
 Year Awarded/Announced: FY22-FY26
 State: Minnesota
 City: Duluth
 Airport: Multiple
 Airport ID: Multiple
 Hub-Role Description: Multiple

AIG Projects @ DLH

5 Bay General Aviation Hangar

- Hangar waiting list over 20
- Diversified hangar rental options
- AIG funding at 90%
- Over \$40,000 per year in new revenue
- Local share captured in less than 5 years



AIG Projects @ DLH

Aeronautical Medical Hangar

- Request for Proposal Process Required by FAA
- AIG funding at 90%
- Eligible & Ineligible Costs
- Over \$139,000 per year in direct new revenue
- Local share captured in 3 years
- Project serves a public need



AIG Projects @ DLH

- Request for Information & Request for Proposal Process
- We currently have just over \$2 million left for our final project



Duluth International Airport
Solicitation 26-4402

Request for Proposals for:
Development of Aviation Facility
Issued: January 21, 2026
Statements Due: March 4, 2026, 3:00 pm (local time)

Page 1 of 7

EXHIBIT A- DEVELOPMENT AREAS

AREA 5 HANGAR SPACE

Location: Midfield at DLH along Airport Road.

Description: This aeronautical development site has direct access to DLH's largest aircraft ramp and quick access to all runway surfaces. This area is ideal for corporate hangars of varying sizes and is shovel-ready, with utilities located at the site.



AREA 2 NORTH BUSINESS DEVELOPMENT

Location: Off Stebner Road on the north side of the airfield.

Description: This shovel-ready site includes paved vehicle parking areas and is ready to connect to all utilities. Located on the north side of the airfield this site is ideal for a variety of aeronautical uses, including rotor-wing activity.



AREA 7 MIDFIELD RAMP REDEVELOPMENT

Location: Centrally located on the Midfield Ramp at DLH.

Size: ~80 acres

Description: Prime aeronautical location at DLH. This site has direct access to DLH's largest aircraft ramp and quick access to all runway surfaces. This site is ideal for a large aircraft hangar. Utilities are located near site.



Page 1 of 1

Thank you!

Questions?

Jana M. Kayser, C.M.
Director of Business and Property Development
Duluth Airport Authority
Duluth International Airport
jkayser@duluthairport.com
www.linkedin.com/in/janamkayser
218-625-7775